



GLOBEFISH

EUROPEAN PRICE REPORT

Issue 07/2012
July 2012

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*The **European Fish Price Report**, based on information supplied by industry correspondents, aims to provide guidance on broad price trends. Price information is indicative and should be used only for forecasting medium- and long-term trends.*

FAO is not responsible for any errors or omissions.

LATEST TRENDS

During the week of 9-13 July, more than 550 delegates convened at FAO's Committee on Fisheries conference in Rome. This is FAO's principal forum for fisheries issues, meeting every two years with delegates from national governments, industry, NGOs and civil society. Trade issues are part of the agenda with topics such as traceability, certification and IUU fishing discussed during the week.

On the opening day of COFI, FAO released its flagship publication, the State of Fisheries and Aquaculture (SOFIA) which can be downloaded from: www.fao.org/docrep/016/i2727e/i2727e00.htm

In the area of ecolabelling and certification, the international debate has become quite heated this week after a group of organizations including WWF, the Pew Charitable Trusts and Greenpeace strongly criticized one specific standard and its certifier, accusing them of lack of transparency, conflict of interest and lack of measurable performance-based standards.



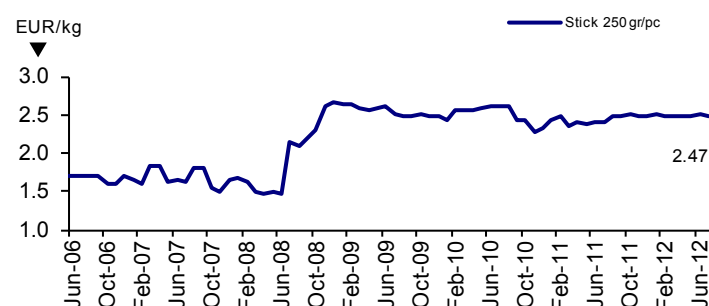
GROUND FISH

The Alaska pollock B-season has started and the first quotations are 10% higher than the A season because of the higher Yen - USD exchange rate. The European industry is also subject to a 7% increase of the US dollar against Euro.

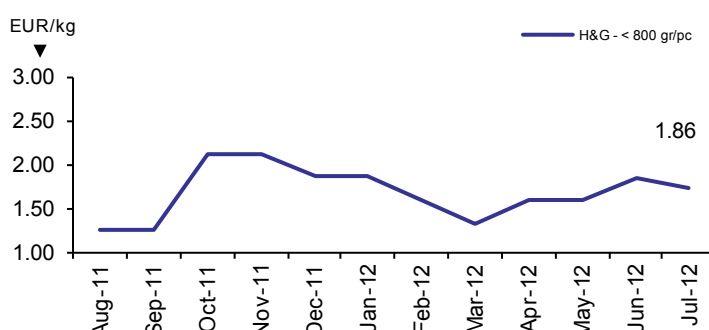
A decline in orders from Europe, together with high levels of stock, is causing a drop in the prices of H&G Alaska pollock and cod.

The price of blue grenadier (*Macrurus novaezelandiae*) has risen. The prices of North Pacific hake (*Merluccius productus*) and Chilean hoki are still expected to rise once the new season begins.

Surimi - In France, origin: Spain

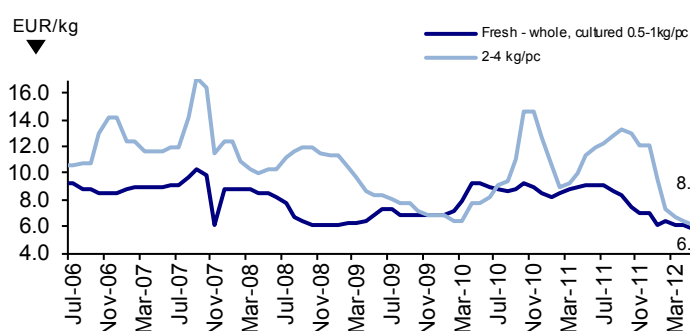


Haddock, H&G, origin: Norway



FLATFISH

Turbot (farmed) - In Spain, origin: Spain

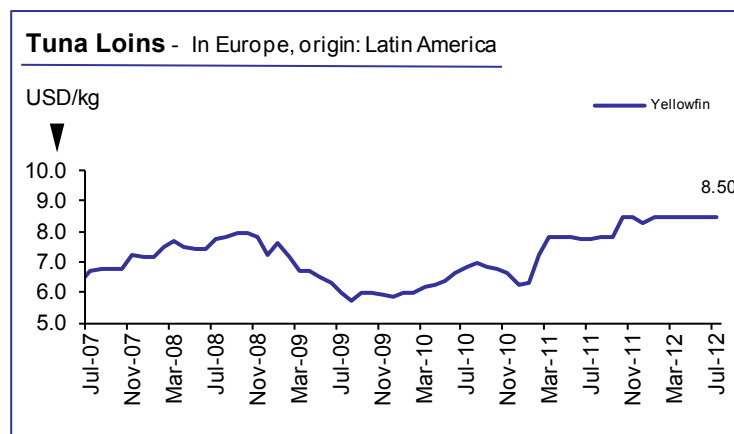


A slow down in the growth rate of turbot in the past months has caused a slight rise in prices, but the warmer seawater temperatures in July will probably enable the fish to grow faster. In addition, reduced demand combined with good landings during the fishing season will mean that prices should drop again in the coming weeks.

TUNA

Catch rates of tuna by purse seiners operating in the Western and Central Pacific Ocean continue to be disappointing with most vessels having little success in advance of the 3 month ban on FAD fishing scheduled to commence on 1 July. Canneries in Thailand purchased all available supply offered for delivery in July at prices ranging from USD 2 200 to USD 2 250 per tonne for skipjack sized 1.8-3.5 kg.

The price of skipjack in Manta remained firm at USD 2 250-2 300 per tonne CNF Manta. This is most likely due to concerns that supply will be reduced as a result of the 62 day closure of the purse seiner tuna fishery from 16 July for half of the fleet authorized to fish in the waters under the management of the IATTC. Sales of the finished product are sluggish as importers are expecting prices to drop, and are only making sufficient purchases to maintain their brands in the market.



Spanish and French flagged purse seiners operating in the Indian Ocean also experienced poor catches as monsoon weather conditions marked the expected seasonal change in the species caught, moving from yellowfin to skipjack. All canneries dependent on the supply of fish from vessels operating in the Indian Ocean are suffering raw material shortages. The price of skipjack increased to EUR 1 700 and yellowfin to EUR 2 400 per tonne both ex vessel Mahe. Likewise, poor catch results in the Atlantic pushed prices up to similar levels in West Africa.

The price of tuna raw material in Spain continued steady at EUR 1 850 per tonne for skipjack and EUR 2 650-2 700 per tonne for yellowfin 10 kg/up, both ex cold storage. Frozen cooked skipjack loins sold for USD 6 650 per tonne DDP Spain and yellowfin loins USD 8 500 per tonne DDP Italy.

SMALL PELAGICS

At the beginning of July, supplies of frozen small pelagics in Spain increased thanks to higher anchovy volumes, causing prices to drop for the Spanish caught anchovy. Prices of the main fresh pelagic species went down by around 35%.

Anchovy catches in Peru in the first week of July reached 151 000 tonnes, bringing the total catch so far this year to 2 596 800 tonnes. Current bad weather conditions are making fishing activities more difficult and the total catch this season in the North/Central area is 2 080 597 tonnes against the 2.7 million tonnes quota. These unusual conditions are expected to last until September, but should not have an impact on the anchovy population, apart from some migration to cooler and deeper waters. The spawning season is expected to start in mid August, which will allow the season to be extended by two weeks in case the quota is not completed by the end of July.

In Iceland most of the boats are now out fishing and the official herring catches are currently 6 444 tonnes from a quota of 98 432 tonnes. Total mackerel catches are around 18 200 tonnes at present.

In Denmark sprat fishing in the North Sea is starting up. Overall this year the total pelagic catch is 85 194 tonnes compared with 120 854 tonnes caught in the period January-July last year.

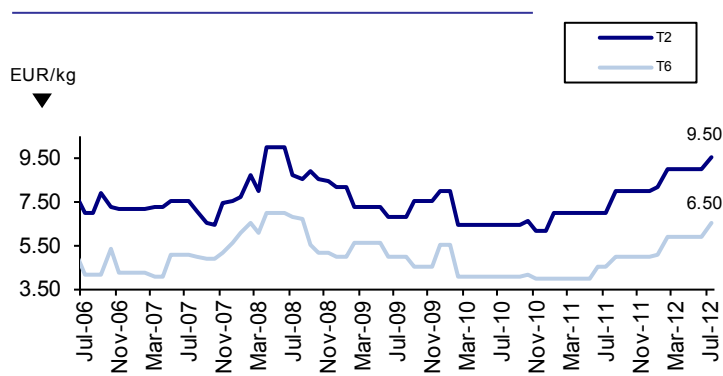
CEPHALOPODS

In Peru, cephalopod prices remain stable, with a marginal increase in the price of boiled products for the Chinese market, while the price of squid rings in Spain decreased slightly.

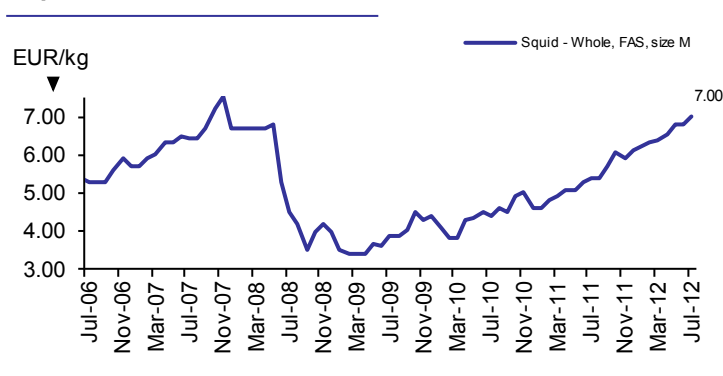
The demand for giant squid (*Dosidicus gigas*) is still low but is expected to become more active now that the *Illex* squid season has come to an end. With the decrease in the supply of *Illex*, the price of giant squid rings is expected to increase.

In South Africa the winter weather conditions are difficult at present. Squid catches remain extraordinarily low, and there is little sign of eggs in the spawning areas. Most boats are tied up, not being able to cover even fuel costs.

Octopus - in Spain, origin: Morocco - Whole - frozen

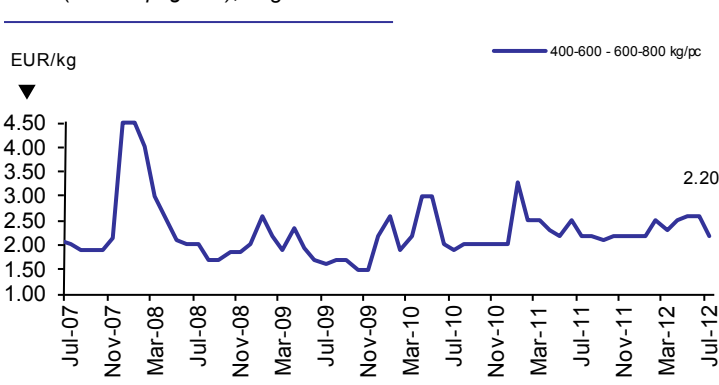


Squid - In Italy, origin: South Africa



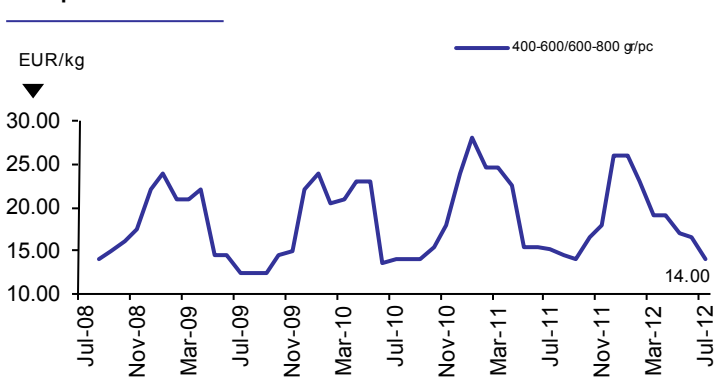
CRUSTACEANS

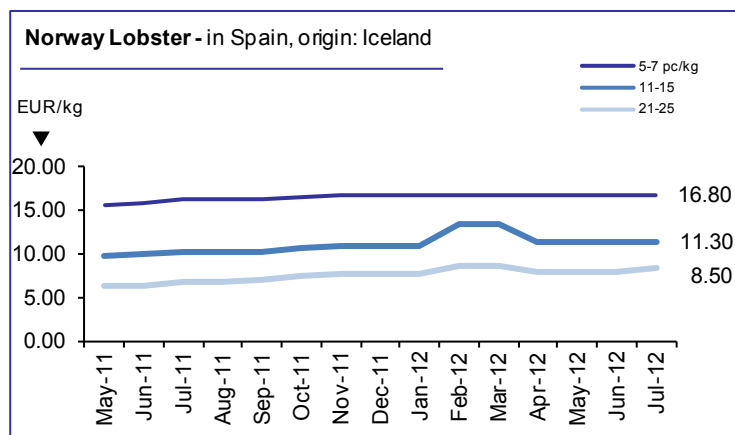
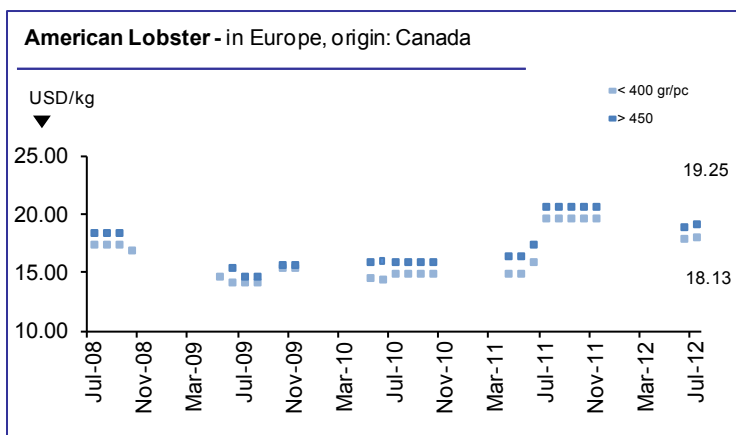
Crab (*Cancer pagurus*), origin: France



Supply and demand of crab (*Cancer pagurus*) and lobster (*Homarus gammarus*) is expected to increase as the fishing season progresses.

European Lobster





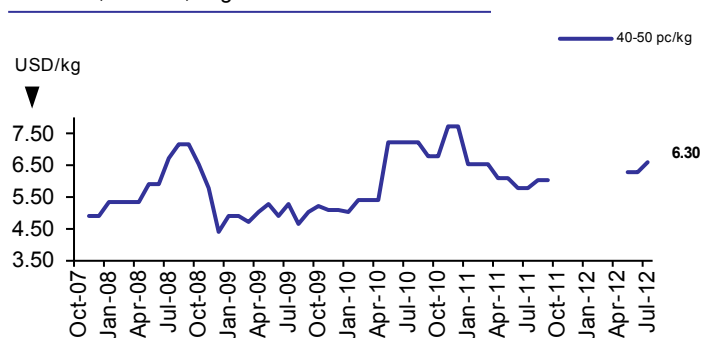
Shrimp

In Argentina, from 9 July onwards, most of the shrimp fleet began to fish in the waters of National Jurisdiction. Catches have been good, especially of 20/30 and 30/40 sizes. Better than expected supply caused some uncertainty about pricing in Europe. This situation, together with a lack of cash flow and some contraction of demand, caused prices to drop although stocks at origin were not very large. Shrimp catches at the end of June were lower than in 2011, down by one third lower compared with the same period last year.

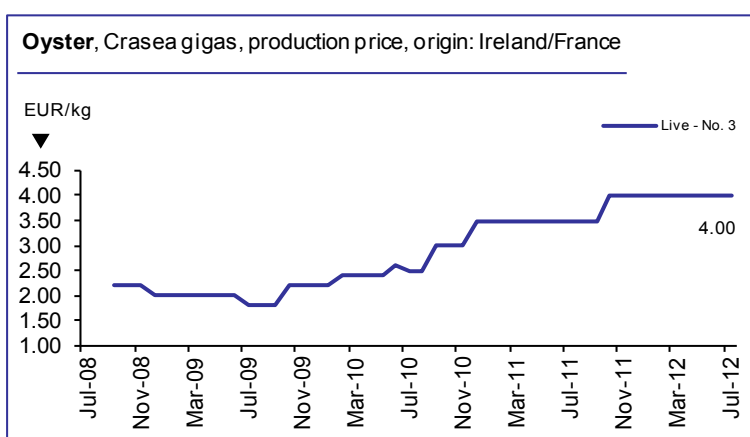
The weakening of the Euro against the US dollar caused head-on/shell-on *vannamei* prices to increase by about EUR 0.5/kg

In Indonesia, prices for farmed shrimp sizes 40 & 50 dropped because of low demand.

Whiteleg shrimp - *Penaeus vannamei*
Head-on, shell-on, origin: South America



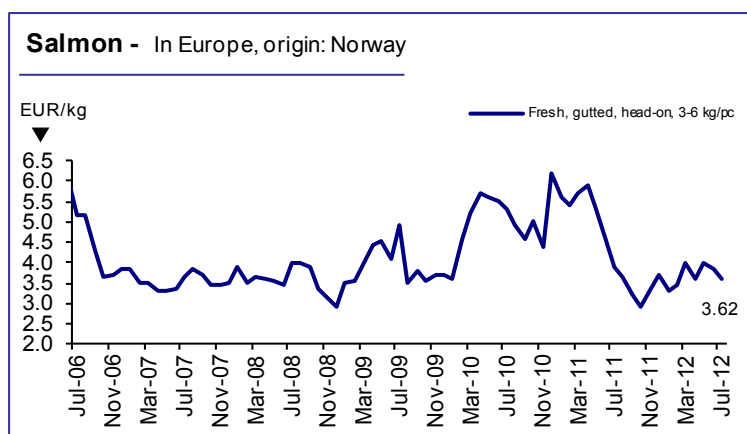
BIVALVES



Industry sources reported that rains over the last few weeks improved Bouchot and *Mytilus edulis* growth in some farming areas. The first mussels in the Dutch auction were sold towards the end of June and French Bouchot mussels were also present in the market.

Juvenile oyster mortalities are again being reported as water temperatures rise.

SALMON



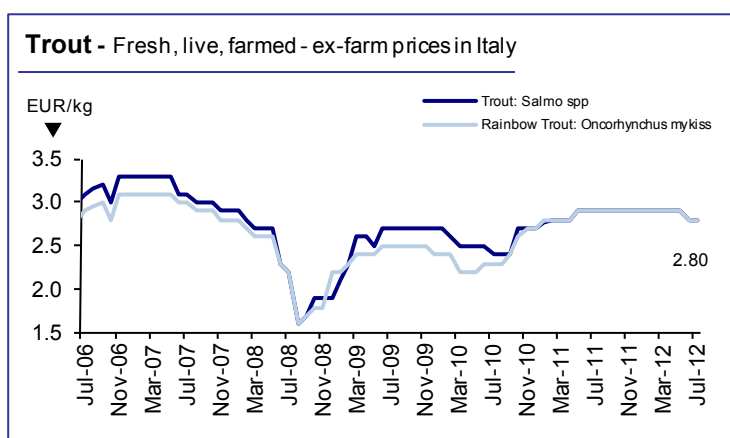
Salmon prices in the European market are slightly weaker in mid-July, especially for the smaller sizes for which the new generation fish is now available. Big sized salmon are getting more scarce with prices rising. Overall supply could decrease somewhat over the next few weeks as activities at the processing plants in Northern Europe slow down for the summer vacation.

The first half-year export statistics from Norway show shipped volumes substantially up by 29%. Exports have been boosted by markedly lower prices compared with the previous year, causing the value of Norway's exports to fall 6.5% to NOK 14 billion (EUR 1.88 billion). Average export prices were down 28% to NOK 30.05 (EUR 4.00) per kilo.

The rise in Chile's production of Atlantic and coho salmon, and of trout, during 2012 should prevent prices from rising much during the fall.

TROUT

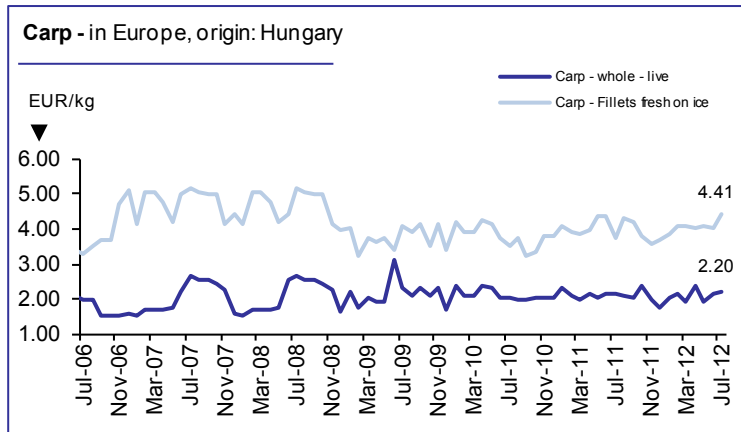
The first half-year export statistics from Norway show shipped volumes up a massive 85%. In the same way as for salmon, exports have been boosted by markedly lower prices compared with last year. Thanks to the higher volumes, the value of exports has risen 30% to NOK 0.8 billion (EUR 107 million). Average export prices were down 29% to NOK 31.16 (EUR 4.2) per kilo. Russia is Norway's leading market with 16 000 tonnes purchased during the first semester, up 125%. The EU is the second destination for exports with 3 400 tonnes, up 45%, whereas the Japanese market has almost disappeared for Norway's exporters because of the comeback of Chile's trout production.



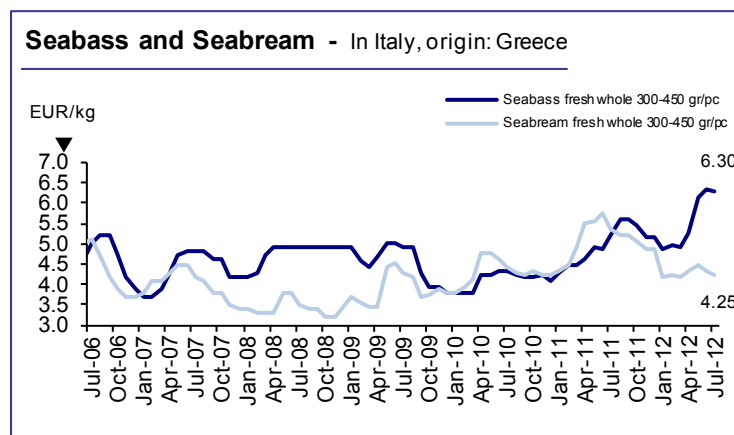
FRESHWATER FISH

Fresh water fish prices in Hungary remain stable while supplies decreased slightly because of the hot weather conditions.

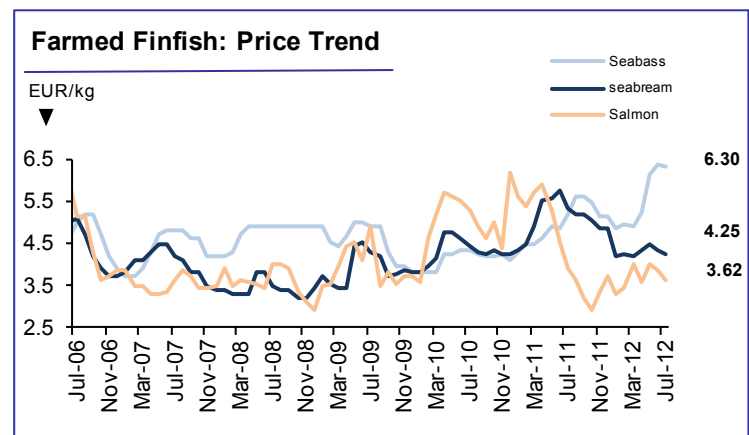
The price of pangasius reached its lowest level since January, causing a loss of EUR 0.15 to EUR 0.27 a kilogram to farmers, leaving large unsold volumes in the Mekong Delta. Farmers are still unable to sell the mature fish and the high price of feed is making losses even higher. According to industry sources in past years the EU market imported between 50% to 60% of pangasius production from Viet Nam, but this figure has dropped to only 25% now.



SEABASS/SEABREAM



As expected, bass and bream prices are slightly weaker during July as the new generation fish comes to market. Bass prices, despite the softening, remain at historically high levels. The tight market for bass is related to the large volumes of small sized fish sold earlier this year.



Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin
			As stated	EUR	USD		
GROUND FISH							July 2012
Cod/Cabillaud, Morue/ Bacalao <i>Gadus morhua</i>	Fresh gutted		1.17	1.46	-	Poland FOB	Baltic Sea
	Fillets, skinless, boneless, blockfrozen	16.5 lb	4.85	6.03		Germany DAP	Barents Sea
	Fresh - fillet	100-200 gr/pc	5.67	7.05	+	Italy CPT FCA	Denmark
		200-400	7.07	8.79	+		
		100-200 gr/pc	5.70	7.08	+		
		200-400	7.00	8.70	+		
		100-200 gr/pc	4.93	6.13	+		
	Fresh - Whole	1-2 kg/pc	5.95	7.39	+	FCA	Denmark
2-4		5.95	7.39	+			
Fillet - Salted	> 7	8.54	10.61		Spain CIF	Norway	
Hake/Merlu/Merluza <i>Merluccius capensis</i> <i>Merluccius productus</i> <i>Merluccius hubbsi</i> <i>Merluccius merluccius</i>	Minced block		1.50	1.86	=	Namibia FOB for Spanish	Namibia
	Fillet, regular, skinned, PBO	16.5 lb	2.78	3.45		Germany CFR	USA
	Fillet, PBO		2.74	3.40	+	Spain CIF	
	Minced block		1.61	2.00	=	FCA	Spain
	H&G, interleaved	300-500 gr/pc	2.20	2.73	=		
		400-600	2.23	2.77	+		
	Interleaved	200-350 gr/pc	2.00	2.49	=	CIF	Mauritania
Hoki - Grenadier/ Grenadier/Merluza <i>Macruronus magellanicus</i> <i>Macruronus</i> <i>Novaezelandiae</i>	Block		2.15	2.67	=		Chile
	Block - PBO		3.80	4.72	=		Argentina
	Pieces block		2.49	3.10	=		New Zealand
	Fillet block		2.90	3.60	=		
Blue whiting (Poutassou) Merlan bleu/Bacaladilla <i>Micromesistius</i>	Block	12 pc/pack	0.46	0.57		EXW for Eastern Europe	Spain
Alaska pollack/Lieu de l'Alaska/Colin de Alaska <i>Theragra chalcogramma</i>	Fillet block, skinless, boneless	16.5 lb	2.58	3.20		Germany DAP	USA
			2.49	3.10			Russia
			2.41	3.00			China
	PBO - block		2.45	3.05		France CFR	USA
	Minced - PBO		1.77	2.20	-		
	Fillet - full, PBO		2.90	3.60	+		
Surimi (Alaska pollack)	Stick - Paprika	250 gr/pc	2.47	3.07	-		Spain
Saithe/Lieu noir/ Carbonero (Pollock, Coley) <i>Pollachius virens</i>	Frozen - block, fillet, skinless, boneless	16.5 lb	3.80	4.72		Europe DAP	Norway
Monkfish/Baudroie/ Rape <i>Lophius</i> spp. <i>Lophius piscatorius</i>	Tail, IQF, skin-on 20% glaze	100-200 gr/pc	2.41	3.00	=	European main ports CFR	China
		200-300	2.82	3.50	+		
		300-500	3.86	4.80	+		
		500-1000	4.67	5.80	+		
		> 1000	5.23	6.50	+		
	Fresh - Tail	0.3-0.5 kg/pc	10.85	13.48	-	Italy FCA	UK
		0.5-1	11.07	13.76	-		
		1-2	11.07	13.76	-		
> 2		11.44	14.22	-			
Monkfish/Baudroie/ Rape (cont.) <i>Lophius piscatorius</i>	Fresh - whole	0.6-0.7	5.60	6.96	-	CIF CPT	Croatia France
			9.10	11.31	+		
		0.5-1	6.20	7.70	+		
		1-2	6.47	8.04	-		
Haddock/Eglefin/Eglofino <i>Melanogrammus</i> <i>aeglefinus</i>	Fillet, skinless, boneless blockfrozen	16.5 lb	4.75	5.90		Germany DDP	Barents Sea
	H&G	< 0.8 kg/pc	NOK 13.00	1.74	2.16	-	Norway FCA

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin	
			As stated	EUR	USD			
FLATFISH							July 2012	
Turbot/Rodaballo <i>Psetta maxima</i>	Fresh - whole cultured	0.5-1 kg/pc	6.70	8.33	+	Spain CIF	Spain	
		1-2	7.10	8.82	+			
		2-3	8.00	9.94	+			
		3-4	9.75	12.12	+			
	Fresh - whole	0.8-1 kg/pc	5.70	7.08	+	Italy FCA	Netherlands	
		1.5-2	6.62	8.23	+			
		1-1.5	6.12	7.60	+			
		2-2.5	7.04	8.75	+			
		0.5-1 kg/pc	7.88	9.79	-			
		0.7-1	8.93	11.10	-			
	Whole -15% glaze	1-2	9.79	12.17	-	Spain CFR		
		0.25-0.5 kg/pc	4.29	5.33				
0.5-1		8.24	10.24					
1-2		9.65	11.99					
2-3		12.47	15.50					
	3-4	12.94	16.08					
	>4	13.41	16.66					
	Sole/Sole/ Lenguado <i>Solea vulgaris</i>	Fresh - whole	No. 1	10.69	13.28	-	Italy CPT FCA	Croatia
			No. 3	12.50	15.53	+		France
			No. 4	10.30	12.80	-		Netherlands
No. 5			7.61	9.46	-			
Fresh - Gutted		No. 2	19.77	24.57	+	Spain CFR		
		No. 3	14.79	18.38	+			
		No. 4	9.81	12.19	-			
		No. 5	8.13	10.10	+			
Whole - 30% glaze	No. 2	12.45	15.47					
	No. 3	9.86	12.25					
	No. 4	8.46	10.51					
	No. 5	6.01	7.47					
European Flounder/ Flet d'Europe/ Platija europea <i>Platichthys flesus</i>	Fesh - whole		1.60	1.99	+	Italy FCA	Denmark	
			1.75	2.17	-		Netherlands	
TUNAS/BILLFISHES							July 2012	
Tuna/Thon/Atún <i>Thunnus spp.</i>	Yellowfin - cooked & cleaned loins - vacuum packed	double cleaned	6.84	8.50	=	Italy DDP	Solomon Is. Kenya	
	Skipjack - loins		5.35	6.65	*			
	Yellowfin - whole round frozen > 20 kg		2.50	3.11		Spain CFR	West Africa	
	Skipjack - cooked & cleaned loins - vacuum packed	single cleaned	5.15	6.40				
	Yellowfin - round		2.70	3.36	*	ex-coldstorage	China	
	Yellowfin - loins < 3% glazing	100% clean 2-4 kg/pc	5.50	6.83			FCA	Philippines
	Bigeye - loins		5.15	6.40		Mahe FOB for European mkt		Indian Ocean
	Skipjack - whole		1.75	2.17				
	Yellowfin - whole		2.45	3.04				

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin	
			As stated	EUR	USD			
TUNAS/BILLFISHES (CONT.)							July 2012	
Tuna/Thon/Atún <i>Thunnus spp.</i>	Albacore - whole	> 10 kg/pc	2.80	3.48		Spain FCA	Indian Ocean	
	Yellowfin - whole	> 3-10 kg/pc	1.95	2.42		DAT	Atlantic Ocean	
		> 10 kg/pc	2.50	3.11		FCA		
	Yellowfin - loins	2-4 kg/pc	6.35	7.89	*			
	Bigeye - whole	> 10 kg/pc	2.30	2.86		DAT		
	Bigeye - loins	2-4 kg/pc	5.40	6.71	*	FCA		
	Skipjack - whole	> 1.8 pc/kg	1.80	2.24		DAT	E. Pac. Ocean	
	Yellowfin - loins		6.00	7.46		DDP		
	Skipjack - loins		5.50	6.83		FCA		
	Skipjack - pre-cooked loins			5.47	6.80	=	Ecuador FOB	Ecuador
Yellowfin - pre-cooked loins	single cleaning double cleaning		5.79 6.52	7.20 8.10	- -	(for European mkt)		
Swordfish/Espadon/ Pez espada <i>Xiphias gladius</i>	Seafrozen	20-30 kg/pc 30-50-70 70-100	No quotations			Spain FOB	Spain	
SMALL PELAGICS							July 2012	
Mackerel/Maquereau/ Caballa <i>Scomber scombrus</i>	Whole	300-500 gr/pc 200-400	1.35 1.30	1.68 1.62	- -	Spain FCA	Spain	
	Fresh - whole		2.75 2.78 2.65 2.11 1.68	3.42 3.45 3.29 2.62 2.09	- * * - -	Italy CPT		Norway
							Denmark	
							France	
							FCA	
		Whole	200-300 gr/pc 300-500	1.40 1.50	1.74 1.86	- =	Netherlands FOB for Eastern Europe	Faeroe Islands
	Herring/Hareng/Arenque <i>Clupeidae</i>	Fillet		3.50	4.35	-	Italy FCA	Denmark
Sprat/Sprat/Espadín <i>Sprattus sprattus</i>	Fresh - whole	70-100 gr/pc	0.43	0.53	-	Poland FOB	Baltic	
			0.25	0.31	-			
Sardine/Sardine/ Sardina <i>Sardina pilchardus</i>	Fresh - whole		1.40 1.18 1.38	1.74 1.47 1.71	* + *	Italy CPT	Italy	
							Croatia	
							France	
	Fresh - headless, gutted		5.40	6.71	=	FCA FOB	Italy	
Atlantic horse mackerel Chinchard d'Europe Jurel <i>Trachurus trachurus</i>	Block	> 20 cm	0.88	1.09	+	Spain EXW for Eastern Europe	Spain	
	Whole	16-20 cm	0.80	0.99	*	FCA		
		20-25	0.90	1.12	*			
		> 25	0.95	0.80	*			
CEPHALOPODS							July 2012	
Squid/Encornet/Calamar <i>Loligo spp.</i>	Frozen - whole	S (< 18 cm)	6.80	8.45	+	Italy CIF	South Africa	
		M (18-25)	7.00	8.70	+			
		L (25-30)	7.10	8.82	+			
		XL (>30)	7.10	8.82	+			
<i>Loligo vulgaris</i>	Block - 10% glaze	500-1000 > 1000	8.55 8.55	10.62 10.62		Spain CFR	France	
Dosidicus gigas (giant squid)	Daruma - cooked, block frozen	A	1.85	2.30	-	Peru fob	Peru	
	Tentacles		1.05	1.30				
	Rings - block and natural		2.33	2.90	-			
	Rings - IQF and treated		3.14	3.90	*			
	Todarodes pacificus	Cleaned tubes, 30% glaze wings off, tip on, treated	< 5 < 7	No quotations				Germany CFR

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin		
			As stated	EUR	USD				
CEPHALOPODS (cont.)							July 2012		
Octopus/Poulpe/Pulpo <i>Octopus vulgaris</i>	Whole	T1	10.00	12.43	+	Germany wholesale	Morocco		
		T2	9.50	11.80	+				
		T3	8.00	9.94	+				
		T4	7.50	9.32	+				
		T5	7.00	8.70	+				
		T6	6.50	8.08	+				
		T7	6.00	7.46	+				
		T8	5.60	6.96	+				
		T9	5.00	6.21	+				
	Sushi topping	slice 8 gr/pc	13.28	16.50	=	Belgium CFR	Indonesia		
	Whole	T1 - T3	6.04	7.50	*	Ghana fob (European mkt)	Ghana		
		T4 - T7	5.63	7.00	*				
Cuttlefish/Seiche/ Sepia <i>Sepia spp.</i>	Whole	100-200 gr/pc	4.02	5.00	*	Germany CIF	India		
	Whole cleaned 25% glazing	< 1 pc/kg	5.47	6.80					
		1-2	5.47	6.80					
		2-4	4.83	6.00	-				
		5-7	4.83	6.00	-				
		8-12	4.27	5.30	*				
		13-20	3.46	4.30	*				
	Roe	10X2 kg block	4.99	6.20					
	Whole cleaned, 20% glaze IQF	< 5 pc/kg	5.35	6.65	*	Germany CFR	Thailand		
		< 10	5.31	6.60	*				
		11-20	4.10	5.10	*				
	Whole cleaned, 10% glaze IQF - bulk	< 1 pc/kg	5.55	6.90			India		
		1-2	5.55	6.90					
		8-12	4.99	6.20					
		13-20	4.10	5.10					
Whole - 10% glaze	> 1000	4.60	5.72		Spain CFR	France			
CRUSTACEANS							July 2012		
Whiteleg shrimp/ Crevette pattes blanches/Camarón patiblanco <i>Penaeus vannamei</i>	PD, chemical treatment knife cut, IQF 10% glazing	31-40 pc/lb	6.04	7.50	*	Belgium CFR	Indonesia		
		41-50	5.71	7.10	*				
		51-60	5.35	6.65	*				
		61-70	5.07	6.30	*				
		71-90	4.71	5.85	*				
	Sushi ebi	3L	13.20	16.40	*				
		2L	11.67	14.50	*				
	Head-on, shell-on, 20% glaze semi-IQF	21-30 pc/lb	5.07	6.30		Germany CFR	India		
		31-40	4.35	5.40					
		41-50	3.98	4.95					
		51-60	3.82	4.75					
	Peeled tail-on, IQF, 20% glaze	31-40 pc/lb	6.25	7.77		Spain CFR	India/Viet Nam		
	Peeled deveined, IQF, 25% 20%	26-30 pc/lb	7.55	9.38					
		31-40	6.65	8.26					
		41-50	5.40	6.71					
	Peeled tail-on cooked, IQF,	31-40 pc/lb	7.25	9.01					
	Head-on, shell-on	30-40 pc/lb	6.43	7.99	+		Central America		
		40-50	5.70	7.08	+				
50-60		5.25	6.52	+					
60-70		4.83	6.00	+					
70-80		4.65	5.78	+					
80-100		4.58	5.69	+					
100-120		4.35	5.41	+					

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin
			As stated	EUR	USD		
CRUSTACEANS (CONT.)							July 2012
Whiteleg shrimp/ Crevette pattes blanches/Camarón patiblanco (cont.) <i>Penaeus vannamei</i>	Head-on, shell-on	40-50pc/kg	4.71	5.85 *	Colombia for European main ports	Colombia	
		50-60	4.39	5.45 *			
		60-70	4.02	5.00 *			
		70-80	3.86	4.80 *			
		80-100	3.62	4.50 *			
		100-120	3.46	4.30 *			
		120-150	3.36	4.18 *			
	Head-on, Shell-on	20-30 pc/kg	7.36	9.15	Ecuador fob for European main ports	Ecuador	
		30-40	5.55	6.90 +			
		40-50	5.31	6.60 +			
		50-60	4.79	5.95 +			
		60-70	4.47	5.55 +			
		70-80	3.86	4.80			
	Argentine red shrimp/ Salicoque rouge/ d'Argentine/Camarón langostín argentino <i>Pleoticus Muelleri</i>	Whole, head-on, shell-on	> 10-20	10.10	12.55 =	Spain EXW	Argentina
> 20-30			7.50	9.32 -			
> 30-40			6.50	8.08 -			
> 40-60			5.10	6.34 -			
> 60-80			3.75	4.66 =			
Black tiger/Crevette tigrée/Camarón tigre <i>Penaeus monodon</i>	semi-IQF, head-on 20% glaze	2-4	16.10	20.00	Europe CFR	Bangladesh	
		< 5	14.49	18.00			
		6-8	11.19	13.90 -			
		8-12	8.53	10.60 =			
		13-15	8.05	10.00 -			
		16-20	7.04	8.75 =			
		21-30	5.19	6.45 +			
		31-40	4.27	5.30 +			
	Headless, easy-peel, 20% glaze - IQF	6-8	11.11	13.80 +			
		8-12	9.90	12.30 +			
		13-15	9.25	11.50 *			
		16-20	8.85	11.00 *			
		26-30	5.23	6.50			
	Whole - semi-IQF 25% glaze	6-8	12.50	15.53	Spain CFR		
		8-12	9.30	11.56			
		13-15	8.00	9.94			
		16-20	6.50	8.08			
		21-30	5.70	7.08			
	PD, IQF, 20% glaze real count	16-20 pc/lb	7.16	8.90 *	Germany CFR		
		21-25	6.64	8.25 *			
		26-30	6.40	7.95 *			
		31-40	5.79	7.20 *			
	Head-on, shell-on, semi-IQF 20% glaze	8-12 pc/lb	9.09	11.30			
		13-15	8.61	10.70			
		16-20	6.36	7.90			
	Headless, shell-on, semi-IQF 20% glaze	6-8 pc/lb	9.86	12.25			
		8-12	9.05	11.25			
		13-15	8.41	10.45			
Headless, shell-on IQF, 20% glaze STPP treated	8-12 pc/lb	9.82	12.20 *			Viet Nam	
	13-15	8.25	10.25 *				
	16-20	7.61	9.45 *				
	21-25	7.44	9.25 *				
	26-30	7.08	8.80 *				
	31-40	6.52	8.10 *				

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin	
			As stated	EUR	USD			
CRUSTACEANS (CONT.)							July 2012	
Black tiger/Crevette tigrée/Camarón tigre <i>Penaeus monodon</i>	Head-on, shell-on IQF, 20% glaze	< 10	12.15	15.10	*	Germany CFR	Viet Nam	
		< 15	8.97	11.15	*			
		< 20	6.92	8.60	*			
		< 25	6.28	7.80	*			
		< 30	5.63	7.00	*			
	Whole	< 10	20.12	25.00	*	Ghana fob European mkt	Ghana	
10-20	18.51	23.00	*					
Jinga shrimp/ Crevette Jinga/ Camarón Jinga <i>Metapenaeus affinis</i>	Blanched PUD 15% glaze	20-40 pc/lb	5.63	7.00	Germany CFR	India		
		40-60	5.07	6.30				
Kiddi shrimp/ Crevette Kidi/ Camarón Kidi <i>Parapenaeopsis stylifera</i>	PUD - raw, blockfrozen	60-80 pc/lb	4.43	5.50				
		80-120	5.23	6.50			+	
		100-200	4.43	5.50			*	
		200-300	4.71	5.85			*	
		300-500	3.22	4.00			*	
		500-800	2.41	3.00			*	
Giant river prawn/ Bouquet géante/ Langostino de río <i>Macrobrachium rosenbergii</i>	Freshwater - head-on, shell-on, wildcatch, IQF, 20% glaze, bulk	< 5 pc/lb	No quotations					
		6-8						
		8-12						
		13-15						
		16-20						
Norway lobster/ Langoustine/Cigala <i>Nephrops norvegicus</i>	Whole 4X1.5 kg	1-4 pc/kg	19.50	24.23	+	Spain DDP	Iceland	
		5-7	16.80	20.88	=			
		8-10	15.80	19.63	=			
		11-15	11.30	14.04	=			
		16-20	9.50	11.80	+			
		21-25	8.50	10.56	+			
		26-30	6.50	8.08	=			
	Whole	3-5 pc/kg	19.50	24.23		CFR	Netherlands	
		6-8	16.30	20.25				
		8-10	14.55	18.08				
		11-15	12.65	15.72				
		16-20	9.90	12.30				
		21-30	8.05	10.00				
		31-40	7.15	8.88				
		40-60	6.50	8.08				
European lobster/ Homard européen/ Bogavante <i>Homarus gammarus</i>	Live - bulk	400-600 gr/pc	14.00	17.40	-	France delivered to French vivier companies	Ireland	
		600-800	14.00	17.40	-			
American lobster/ Homard américain/ Bogavante americano <i>Homarus americanus</i>	Frozen whole cooked popsicle	275-300 gr/pc	CAN 18.50	14.71	18.27	Europe CIF	Canada	
		350-400	CAN 17.75	14.11	17.53			*
		> 450	CAN 19.25	15.30	19.01			+
Edible crab/Tourteau/ Buey de mar <i>Cancer pagurus</i>	Live	400-600 gr/pc	2.20	2.73	-	France delivered live to French vivier companies	Ireland	
		600-800	2.20	2.73	-			

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR USD			Reference & Area	Origin
BIVALVES							July 2012
Oyster/Huître/Ostra Crassostrea gigas	Live	No. 3	4.00 4.97 =			France prod. price	Ireland/France
Mussel/Moule/Mejillón Mytilus edulis Mytilus galloprovincialis Mytilus chilensis	Live - Bottom mussel		No quotations			wholesale	France
			2.10 2.61 +				Netherlands
	Live - Rope	60-80 pc/kg	2.00 2.49 =		CFR	Spain	
	IQF - meat	200-300 pc/kg	2.25 2.80 +			Chile	
	10% glaze	300-500	2.17 2.70 +				
Scallop/Coquille Saint-Jacques/Vieira Zygochlamys patagonica	IQF - shell-off	120-150 gr/pc	12.00 14.91			Europe DDP	Argentina
Razor shell/Couteau/ Navajas - Solenidae	IQF	12 cm	3.40 4.22			Spain CIF	Netherlands
SALMON							July 2012
Atlantic salmon/ Saumon de l'Atlantique/ Salmón del Atlántico Salmo salar	Fresh - gutted, head-on Superior quality	1-2 kg/pc	3.00 3.73			France DDP	Scotland
		2-3	2.90 3.60 -				
		3-4	3.30 4.10 -				
		4-5	3.95 4.91 +				
		5-6	4.20 5.22 +				
		> 6	4.20 5.22 +				
	Fresh - gutted, head-on Superior quality	1-2 kg/pc	2.70 3.36			Greece DDP for Eastern Europe	Norway
		2-3	2.70 3.36 -				
		3-4	3.10 3.85 -				
		4-5	3.80 4.72 -				
		5-6	3.95 4.91 +				
		> 6	4.00 4.97 +				
	Fresh - head-on, gutted	1-2 kg/pc	3.30 4.10 *			Spain CFR	EU
		4-5	4.60 5.72 +				
		6-7	5.00 6.21 *				
Pink salmon/Saumon rose/Salmón rosado Oncorhynchus gorbuscha	Bits and Pieces Blocks, no fatline, 13+ without chemicals		3.50 4.35			FCA	Spain
Chum salmon/Saumon chien/Keta Oncorhynchus keta	Fillet - skin-on	900-1800 gr/pc	4.55 5.65 *				
TROUT							July 2012
Trout/Truite/Trucha Salmo spp.	Whole fresh on ice	0.25-0.4 kg/pc	HUF 1072	3.75	4.66 -	Hungary EX-FARM	Hungary
	Fillet - farmed	200-400 gr/pc	6.60 8.20 =			Italy ex-farm	Italy
	Live - farmed	500-700 gr/pc	2.80 3.48 =				
Rainbow trout/ Truite arc-en-ciel/ Trucha arco iris Oncorhynchus mykiss	Live - farmed	250-400 gr/pc	2.80 3.48 =				
	Gutted		3.50 4.35 =				
FRESHWATER FISH							July 2012
Panga Pangasius spp.	Fillet - thawed		3.12 3.88 - 3.02 3.75 + 3.11 3.86 - 3.05 3.79 +			Italy FCA CIF CPT FOB	Viet Nam
North African catfish/ Poisson-chat nord- africain/Pez-gato Clarias gariepinus	Fresh - skinless, gutted headless	0.4-2Kg/pc	HUF 911	3.19	3.96	Hungary EX-FARM	Hungary
	Fresh on ice - fillets, skinless		HUF 1261	4.41	5.48 +		
	Fresh on ice - slices		HUF 1191	4.17	5.18 +		

Fish Species Trade Name	Product Form	Grading	Price per kg As stated EUR USD			Reference & Area	Origin	
FRESHWATER FISH (cont.)							July 2012	
Carp/Carpe/Carpa <i>Cyprinus</i> spp.	Live	1.2-5 kg/pc	HUF	630	2.20	2.74 =	Hungary EX-FARM	Hungary
	Fresh, whole, gutted, head-on	0.8-4.5 kg/pc	HUF	771	2.70	3.35 =		
	Fresh, whole, gutted, head-off	0.7-4.5 kg/pc	HUF	981	3.43	4.26 =		
	Fresh on ice - slices		HUF	1121	3.92	4.87 +		
	Fresh on ice - fillets		HUF	1262	4.41	5.48 +		
Bighead carp/Carpe à grosse tête/Carpa capezona <i>Aristichthys nobilis</i>	Fresh gutted, head-off	0.8-4.5 kg/pc	HUF	490	1.71	2.13 +		
	Fresh on ice - slices		HUF	701	2.45	3.05 =		
	Fresh on ice - fillets		HUF	771	2.70	3.35 =		
Grass carp/ Carpe herbivore/ Carpa china <i>Ctenopharyngodon idellus</i>	Fresh - whole, gutted, scaled head-off	0.8-2.5 kg/pc	HUF	1002	3.50	4.35		
	Fresh on ice - slices		No quotations					
Crucian Carp/ Carassin/Carpín <i>Carassius carassius</i>	Fresh - whole, gutted, scaled head-on	0.2-0.6 kg/pc	No quotations					
Wels/Silure glane/Siluro <i>Silurus glanis</i>	Fresh - gutted, head-on	1.4-5 kg/pc	HUF	1612	5.64	7.00 =		
	Fresh - slices		HUF	2594	9.07	11.27 *		
	Fresh - fillets		HUF	2594	9.07	11.27 *		
NON-TRADITIONAL SPECIES								
Sturgeon/Esturgeon/ Esturione <i>Acipenseridae</i> <i>A.baeri</i>	Frozen - Whole	1.5-2 kg/pc		6.00	7.46 =	France CIF	France	
	Gutted	5-7 kg/pc		6.00	7.46 =			
	Fillets	200-300 gr/pc		11.00	13.67 =			
		800-1000		11.00	13.67 =			
	Caviar (Aquitaine) metal boxes			1 200	1 491 =			
Blue shark/Peau bleue/ Tiburón azul <i>Prionace glauca</i>	H&G, skin-on	12-20 kg/pc		0.95	1.18 +	Spain FCA	Spain	
Red Porgy/Pagré/Pargo <i>Pagrus pagrus</i>	Fresh - whole	1000-2000 gr/pc		15.00	18.64 -	Italy CPT	Tunisia	
Sand Steebras/Marbré Herrera <i>Lithognathus mormyrus</i>	Fresh - whole Mediterranean	300-500 gr/pc		9.28	11.53 -	FCA	Spain	
White seabream/ Sar commun/Sargo <i>Diplodus sargus</i>	Fresh - whole	500-700 gr/pc		9.18	11.41 -			
Tub gurnard/Grondin perlon/Begel <i>Chelidonichthys lucerna</i>	Fresh - whole	1-2 kg/pc		12.90	16.03 -	CPT	Morocco	
		500-1000		14.25	17.71 -			
Cinnabar goatfish/ Rouget-barbet cinnabare <i>Parupeneus heptacanthus</i>	Fillet - IQF	20-40 gr/pc 40-80		7.24 8.45	9.00 10.50	France CFR	Thailand	
Red mullet/ Rouget de vase/ Salmonete de fango <i>Mullus barbatus</i>	Fresh - whole	I		4.10	5.09 -	Italy CPT	Croatia	
		II		4.45	5.53 -			
Surmullet/ Rouget de roche/ Salmonete de roca <i>Mullus surmuletus</i>	Fresh - whole	100-200 gr/pc		4.60	5.72	CIF		
		200-300		5.90	7.33 =			
			100-200 gr/pc		8.85	11.00 +	FCA	France

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin
			As stated	EUR	USD		
SEABASS/SEABREAM/MEAGRE							July 2012
Seabass/Bar, Loup/Lubina <i>Dicentrarchus labrax</i>	Fresh - whole farmed	200-300 gr/pc	4.20	5.22	-	Greece FOB	Greece
		300-450	6.10	7.58	-		
		400-600	6.35	7.89	-		
		600-800	6.90	8.57	+		
		800-1000	8.25	10.25	+		
		> 1000	9.20	11.43	+		
		200-300 gr/pc	4.40	5.47	-	Italy CIF	
		300-450	6.30	7.83	-		
		450-600	6.55	8.14	-		
		600-800	7.10	8.82	+		
		800-1000	8.45	10.50	+		
		> 1000	9.40	11.68	+		
		200-300 gr/pc	4.45	5.53	-	France CIF	
		300-450	6.35	7.89	-		
		450-600	6.60	8.20	-		
		600-800	7.15	8.88	+		
		800-1000	8.50	10.56	+		
		> 1000	9.45	11.74	+		
		200-300 gr/pc	4.44	5.52	-	Spain CIF	
		300-450	6.34	7.88	-		
		450-600	6.59	8.19	-		
		600-800	7.14	8.87	+		
		800-1000	8.49	10.55	+		
		> 1000	9.44	11.73	+		
		200-300 gr/pc	4.47	5.55	-	Germany CIF	
		300-450	6.37	7.92	-		
		450-600	6.62	8.23	-		
		600-800	7.17	8.91	+		
		800-1000	8.52	10.59	+		
		> 1000	9.47	11.77	+		
		200-300 gr/pc	4.45	5.53	-	Portugal CIF	
		300-450	6.35	7.89	-		
		450-600	6.60	8.20	-		
		600-800	7.15	8.88	+		
		800-1000	8.50	10.56	+		
		> 1000	9.45	11.74	+		
		200-300 gr/pc	4.63	5.75	-	UK CIF	
		300-450	6.53	8.11	-		
		450-600	6.78	8.42	-		
		600-800	7.33	9.11	+		
		800-1000	8.68	10.79	+		
		> 1000	9.63	11.97	+		
		200-300 gr/pc	4.25	5.28	=	Greece EXW for Eastern Europe	
		300-400	6.30	7.83	+		
		400-600	6.50	8.08	+		
		600-800	7.75	9.63	+		
		800-1000	8.90	11.06	=		
		> 1000	9.90	12.30	=		

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin
			As stated	EUR	USD		
SEABASS/SEABREAM/MEAGRE (CONT.)							July 2012
Seabass/Bar, Loup/Lubina <i>Dicentrarchus labrax</i>	Fresh - whole - wild Mediterranean	1000-2000 > 2000	13.00 13.50	16.15 16.78	= +	Italy CPT FCA	Egypt
	Fresh - whole - wild Atlantic	500-1000 gr/pc	13.60	16.90	+		Netherlands
Gilthead seabream/ Dorade royale/Dorada <i>Sparus aurata</i>	Fresh - whole farmed	200-300 gr/pc	3.65	4.54	-	Greece FOB	Greece
		300-450	4.05	5.03	-		
		450-600	4.25	5.28	-		
		600-800	5.55	6.90	=		
		800-1000	8.30	10.31	-		
		> 1000	9.25	11.49	-		
		200-300 gr/pc	3.85	4.78	-	Italy CIF	
		300-450	4.25	5.28	-		
		450-600	4.45	5.53	-		
		600-800	5.75	7.14	=		
		800-1000	8.50	10.56	-		
		> 1000	9.45	11.74	-		
		200-300 gr/pc	3.90	4.85	-	France CIF	
		300-450	4.30	5.34	-		
		450-600	4.50	5.59	-		
		600-800	5.80	7.21	=		
		800-1000	8.55	10.62	-		
		> 1000	9.50	11.80	-		
		200-300 gr/pc	3.89	4.83	-	Spain CIF	
		300-450	4.29	5.33	-		
		450-600	4.49	5.58	-		
		600-800	5.79	7.19	=		
		800-1000	8.54	10.61	-		
		> 1000	9.49	11.79	-		
		200-300 gr/pc	3.92	4.87	-	Germany CIF	
		300-450	4.32	5.37	-		
		450-600	4.52	5.62	-		
		600-800	5.82	7.23	=		
		800-1000	8.57	10.65	-		
		> 1000	9.52	11.83	-		
		200-300 gr/pc	3.90	4.85	-	Portugal CIF	
		300-450	4.30	5.34	-		
		450-600	4.50	5.59	-		
		600-800	5.80	7.21	=		
		800-1000	8.55	10.62	-		
		> 1000	9.50	11.80	-		
		200-300 gr/pc	4.08	5.07	-	UK CIF	
		300-450	4.48	5.57	-		
		450-600	4.68	5.82	-		
		600-800	5.98	7.43	=		
		800-1000	8.73	10.85	-		
		> 1000	9.68	12.03	-		

Fish Species Trade Name	Product Form	Grading	Price per kg			Reference & Area	Origin
			As stated	EUR	USD		
SEABASS/SEABREAM/MEAGRE (CONT.)							July 2012
Gilthead seabream/ Dorade royale/Dorada <i>Sparus aurata</i>	Fresh - whole farmed	200-300	3.65	4.54	-	Greece EXW for Eastern Europe	Greece
		300-400	3.90	4.85	-		
		400-600	4.45	5.53	-		
		600-800	6.70	8.33	-		
		800-1000	10.10	12.55	=		
		> 1000	11.10	13.79	=		
	Fresh - whole - wild Atlantic Mediterranean	800-1000 gr/pc	13.63	16.94	-	Italy CPT FCA CPT FCA CIF CPT	Morocco
		1000-2000	14.00	17.40	-		Spain
		> 2000	13.62	16.92	-		
		300-400 gr/pc	12.93	16.07	+		
		1000-2000	19.67	24.44	-		
		> 2000	18.31	22.75	+		
Meagre/Maigre Commun Corvina <i>Argyrosomus regius</i>	Whole - farmed	1-2 kg/pc	6.80	8.45	*		Greece
		1-2	8.50	10.56	=		Egypt
		2-4	8.85	11.00	-		

The **European Fish Price Report** is a monthly GLOBEFISH publication,
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PRICE REFERENCE (INCOTERMS 2010)

EXW	ex works
FCA	free carrier
FAS	free alongside ship
FOB	free on board
CFR	cost and freight
CIF	cost, insurance and freight
CPT	carriage paid to
CIP	carriage and insurance paid to
DDP	delivered duty paid
DAT (new)	delivered at terminal
DAP (new)	delivered at place
(DAF, DES, DEQ and DDU have been cancelled)	

PRODUCT FORM

IQF	individually quick frozen
IWP	individually wrapped pack
PBI	pinbone in
PBO	pinbone off
C&P	cooked and peeled
H&G	headed and gutted
FAS	frozen at sea
PD	peeled and deveined
PUD	peeled, undeveined

SYMBOLS

+	Price increased in original currency since last report
-	Price decreased in original currency since last report
=	Updated but unchanged price
*	New insertion
	Not updated since last issue

CURRENCY RATES

		USD	EUR
Canada	CAD	1.01	1.26
Hungary	HUF	230.12	285.95
Norway	NOK	6.02	7.48
Switzerland	CHF	0.97	1.20
UK	GBP	0.64	0.80
USA	USD	-	1.24
EU	EUR	0.80	-
Japan	JPY	79.78	99.14
South Africa	ZAR	8.11	10.08
Denmark	DKK	5.98	7.43

Source: Federal Reserve Bank of New York 05/07/12

GLOBEFISH Market Reports
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Shrimp
Tuna
Salmon
Groundfish
Cephalopods
Fish Oil and Fishmeal
Small Pelagics
Bivalves
Freshwater
Seabass and Seabream



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